

Mach7 Technologies

ASX: M7T

Bell Potter Healthcare Conference
November 26, 2020



Financials and Corporate Information

Financials FY20

- Revenues \$18.9M (up 102%)
- EBITDA \$3.3M (up 181%)
- Free cashflow \$4.7M (up 263%)
- Cash on hand 30 Sept. \$17.8M
- No debt
- No capitalized R&D (all expensed)
- Owns I.P. – gross margins high (+90%)
- Highly scalable

Corporate

- 234.6M shares on issue
- 9.7M options on issue
- \$278M market cap (@ share price \$1.185)
- Substantial shareholders include:
 - JM financial group (Melbourne)
 - Clime investment (Sydney)
 - Australian Ethical (Sydney)
- 85 employees across North America, Asia-Pacific

- Completed acquisition of Client Outlook (“eUnity” SMARTviewer) in July 2020
- Delivering \$8M+ p/a additional revenues

Enterprise Imaging with a Global Presence

Hospital systems around the world employ Mach7 Technologies

Building a Global Network

- Academic Medical Institutions
- Centers of Excellence
- Community Health Centers
- Imaging Centers
- Integrated Delivery Networks (IDNs)
- Medical Provider Groups
- National Health Systems
- Pediatric Hospitals
- Platform hosting
- Regional Trauma Centers
- Strategic Partners
- Tertiary Care Centers
- Veterinary hospitals

Large Global Market

- Competing in Enterprise Imaging and PACS markets, globally
- Global market US\$3BN combined

CUSTOMER FOOTPRINT - 15 COUNTRIES GLOBALLY

Australia

Canada

China

France

Hong Kong

Indonesia

Italy

Philippines

Qatar

Saudi Arabia

Singapore

The Netherlands

United Kingdom

United States

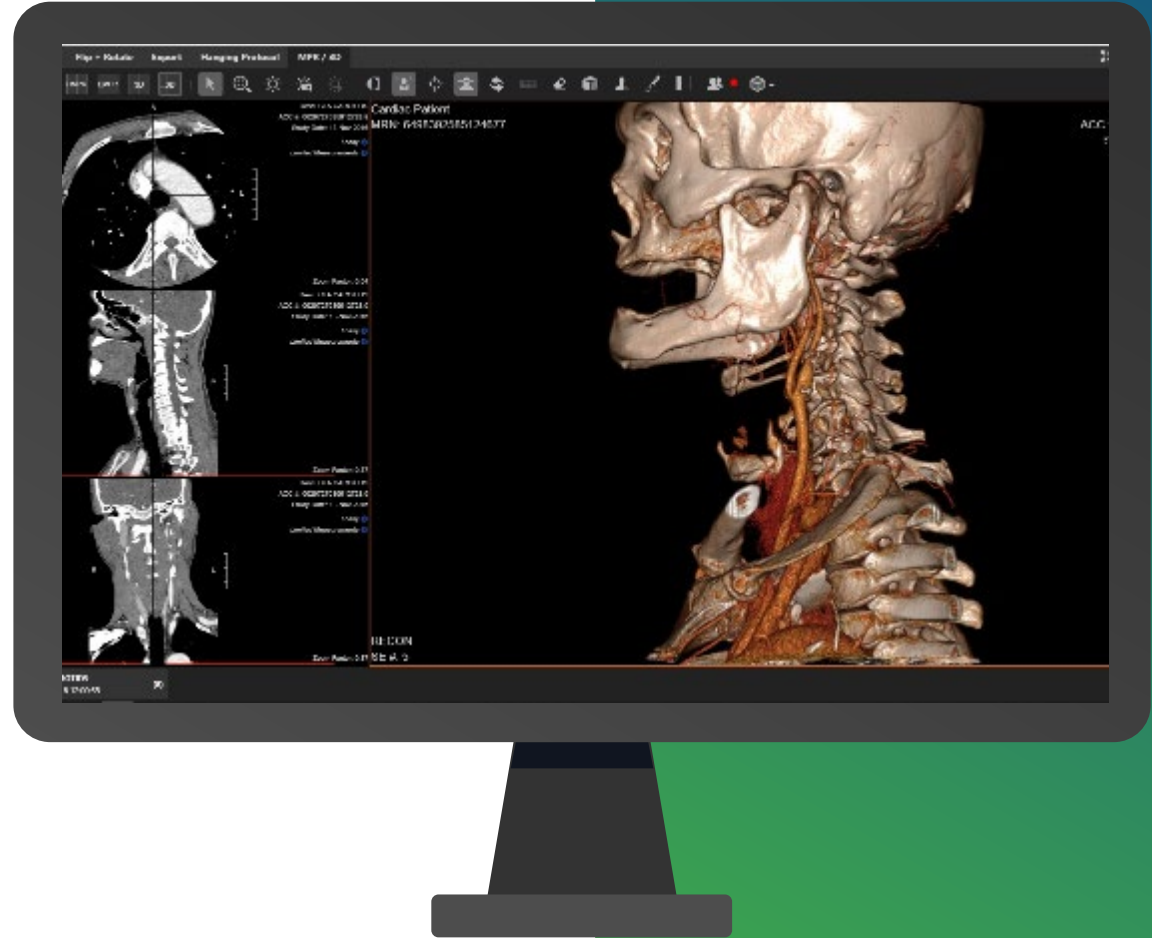
Vietnam

Enterprise Imaging Solution

Mach7 offers an enterprise-wide platform for storing, retrieving and viewing all medical imaging data in one vendor neutral ecosystem

Core features & functionality include:

- Robust system interoperability
- Clinical collaboration through advanced workflow orchestration
- Vendor neutral archiving and data management
- Enterprise-wide universal viewing
- Next-generation PACS modernization



Product Positioning



Enterprise imaging is a journey, not a product

- Mach7 solution can quickly deliver immediate value that can transform and evolve over time to meet future demands



Clinical imaging needs to become part of the EMR

- Mach7 solution delivers access to critical imaging components of a patient's medical record



Replacing legacy PACS is arduous

- Mach7's comprehensive platform is designed to bridge the gaps of existing legacy systems & offer a flexible strategy for the future



Demand for teleradiology and telehealth is at an all-time high due to COVID-19

- Mach7's solution for teleradiology allows radiologists to read from anywhere by leveraging our zero-footprint diagnostic viewer, worklist, and workflow engine



We help healthcare providers drive enterprise imaging forward in a strategic way, moving beyond technology deployment to achieving a mature strategy that includes all the structural building blocks of success.

Solution Technologies

Enterprise Diagnostic Viewing

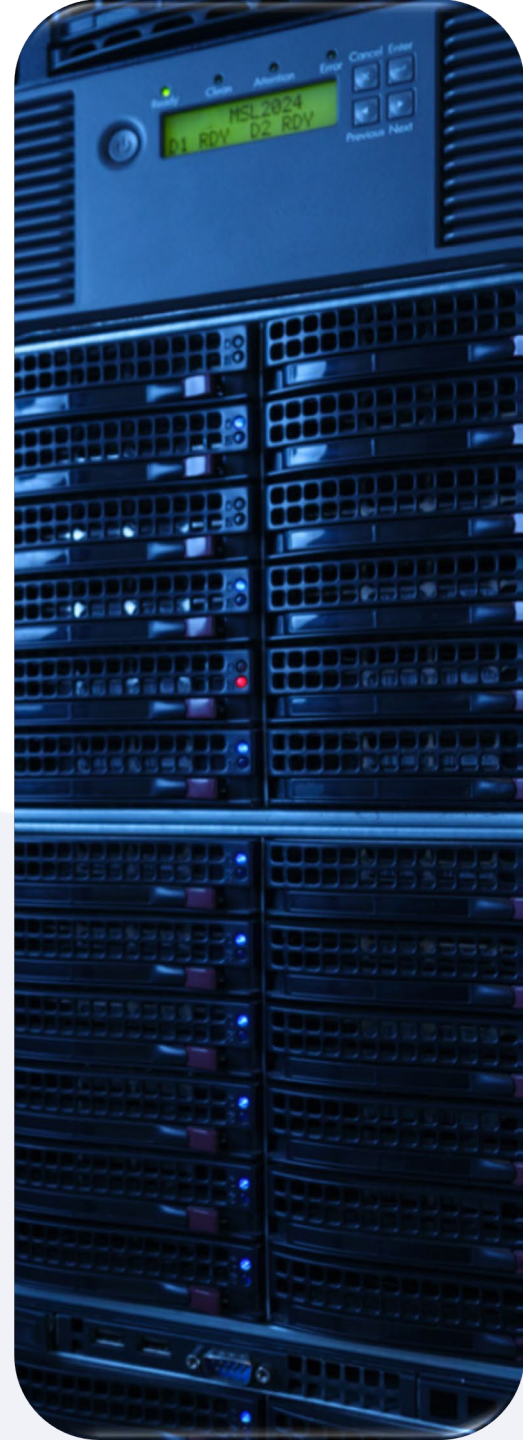
- Industry leading zero-footprint diagnostic viewing solution
- Diagnostic quality and high performance 100% of the time, even for clinical viewing
- Accessible on any device with an HTML5-enabled web browser
- Ends the need for dedicated viewing workstations
- Designed to integrate with any PACS, VNA, or other image archive and can launch from any EMR
- One single viewer for all users, reducing cost and complexity while increasing access



Solution Technologies

Enterprise Data Management

- **Vendor neutral archiving and image data management**
- **Consolidates all images and imaging data in a single location**
- **Reduces complexity, makes data more accessible**
- **Offered on-premise or via Cloud infrastructure**
- **Drives and supports workflows across the enterprise to optimally capture, index, manage, store, distribute, view, exchange, and analyze all clinical imaging and multimedia content**
- **Security and exceptional performance**
- **Built to integrate to any PACS system and we offer Migration services**



Solution Technologies

Enterprise PACS

- Enterprise diagnostic viewing and enterprise data management solution
- Powerful universal worklist and quality control tools to replace traditional PACS
- Load balance workloads across active clinicians with advanced algorithms
- Advanced assignment features with streamlined resident workflow
- Clinical collaboration through screen sharing and secure on-line chat capabilities
- User-created worklists, intelligent workload balancing and color-coded relevant prior studies
- Helps save time, reduce frustration, and improve patient care
- Enables a powerful teleradiology solution that can be accessed anywhere



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Thank you!

